

Wednesday 8<sup>th</sup> April, 2009



## NewSat record growth continues

NewSat has delivered another strong quarter for the period ending 31st March '09 with an increase in revenue of approximately 40% over the corresponding period last year, and exceeding this year's ambitious targets.

This follows an outstanding turn-around for the period to 31st December '08 where revenues and results, even at the half year, surpassed expectations and positioned the company for a profitable 09/10 financial year.

Significant recent wins include a five year extension of NewSat's contract with NSW Fire Brigade for general telecommunications services as well as 25 new general contracts with international resellers who target the mining industry.

In addition, NewSat has been awarded two new TT&C contracts (satellite tracking) with the world's largest satellite provider SES/NSS for its newly launched NSS9, and to be launched NSS12 satellite. NewSat continues to support in the order of \$3 billion worth of space infrastructure through its world class TT&C teleport assets.

New military contracts supporting Australian and US presence in Iraq and Afghanistan have also strengthened the company's financial position. Military business is a cornerstone of NewSat's telecommunications arsenal. Oil, gas and mining business ranks alongside military as the company's staple business. It also is providing significant growth opportunity.

NewSat continues to build strong partnerships with "blue chip" corporations and internationally recognised Telcos. In conjunction with NewSat's unique infrastructure, these partnerships enable NewSat to bid in tandem on significant projects thus broadening revenue opportunities.

This quarter promises much, with a strong sales pipeline and an increasing annuity revenue stream, thus enabling NewSat to enter the next financial year in the best position in the company's history.

### About NewSat

NewSat Limited (ASX:NWT) provides a full range of managed communication services, TT & C and carrier monitoring from its teleports in Perth and Adelaide to Australia/Oceania, Asia, the Middle East and Africa.

Utilising the latest generation satellite and VSAT technology, NewSat offers end-to-end, affordable, high-speed, two-way satellite broadband communication services, products and solutions to broadcasters, cable programmers, news agencies, telecommunication carriers, Internet service providers, corporations, governments and distance-learning networks. In addition, NewSat Networks operates multiple Broadband IP Services based on technologies developed by ViaSat, Gilat, Hughes, Comtech and iDirect.

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Services are available on a wide range of satellites accessible from the Perth and Adelaide facilities. Antenna sizes ranging from 3.7 to 13m are available in addition to all the necessary RF and conversion equipment. Customers may co-locate equipment in these facilities, or NewSat can provide an end-to-end service.

A handwritten signature in black ink, appearing to read "John Walker".

John Walker  
Chairman

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## **NewSat's satellite ambitions are progressing well**

In response to many queries from shareholders on the subject of NBN, and following the release of Government policy, NewSat wishes to update all shareholders and the market of our position in relation to our plans to launch a satellite

In November 2007, we announced our intentions to seriously pursue the opportunity to launch Australia's first non-government/non-foreign owned, predominantly Ka band geostationary satellite.

It was obvious that satellite communications, and more particularly space over the Asia Pacific region was at a premium, and that as technology improved, Australia's thirst for space would increase. Whilst NewSat is able to, and has procured space for its satellite communication endeavours, it is aware of the need to secure its own long term bandwidth supply. Satellite ownership does just that.

NewSat enjoys daily communication with most of the worlds satellite and space providers courtesy of its Perth and Adelaide teleports, and is accordingly abreast of the latest in space technology. It's relationship with ViaSat Inc. spawned its interest in provision of Ka band, following ViaSat and EutelSat's decision to launch Ka band satellites over the northern hemisphere 18 months ago. This new satellite technology promised unprecedented speeds and capacity, and in the period since it's initial announcement, NewSat has continued to work with numerous suppliers to turn the vision into reality.

NewSat created Jabiru for the purpose of financing and building the satellite. NewSat is now significantly advanced in negotiations for finance, insurance, launch and construction for it's satellite. It is currently well advanced in discussions with potential customers, locally and internationally, in both retail and business sectors for space contracts over multiple bands. It has access to a fully co-ordinated slot ideally positioned over Australia and the Pacific region.

The Federal Governments decision to create a new vehicle for delivery of communications over Australia is welcomed by NewSat, especially with their acknowledgement that satellite is included as a serious delivery option. NewSat has always believed that Ka band could well serve in the order of 10% of the currently disenfranchised Australian population, especially our farming and rural sectors. Indeed, the Government have said they propose two new generation satellites to cater for the last 10%. NewSat is pleased it is so advanced in its ambitions and that this Government is pro-satellite. Of course, the company will push ahead to cater for its own needs and its customer requirements, and at a later stage consider selling some of its core network into the NBN if the Government requires it.

NewSats satellite may comprise more than simply Ka band technology. Its own rapid growth and the call from existing partners may add Ku and C band to the equation.

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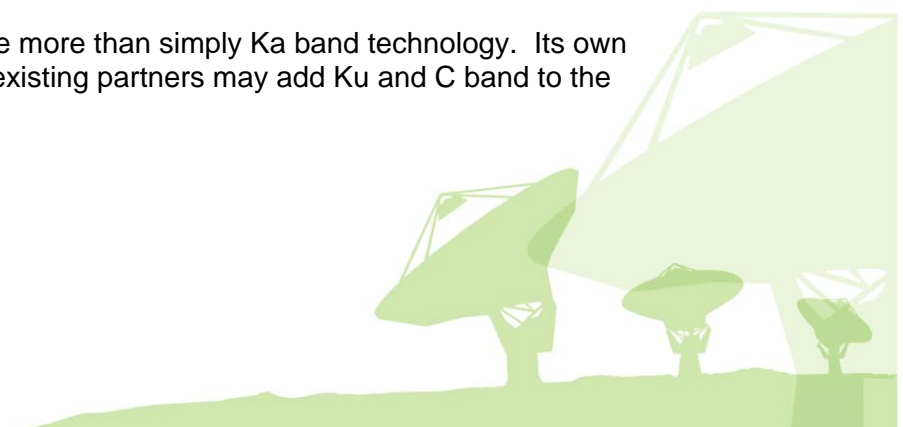
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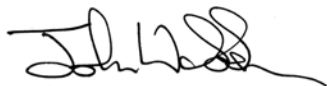
2009 remains the most exciting year in NewSats growth. Once results from the current financial years activities are posted, Directors are confident they will be able to address a number of areas to enhance shareholder interests such as share buy-back, consolidation and appointment of new Directors. Coupled with accurate forecasting, no cash burn and month on month profitability, shareholders will benefit from a company with no debt, significant assets and a long term vision for the future.

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